



Principal, based in Munich, Germany (m/f/d)

Alpine Space Ventures is looking for an experienced full-time Principal with a strong VC track record. The Principal will join our headquarters in Munich.

About us

[Alpine Space Ventures](#) is the leading European investment fund manager in the NewSpace sector. We invest at an early-stage in the most promising technologies around space-borne connectivity and data and aim to play a key role in shaping the European NewSpace industry. Our key differentiator which allows us to identify the most interesting opportunities in the NewSpace industry and help our founders turn their companies into successful businesses is our in-house technical expertise.

Responsibilities

- Support and lead negotiation of term sheets for approved investments, SPAs and successful exits
- Lead sector deep dives to uncover interesting investment opportunities, conduct market research, perform market sizing, analyze the competitive landscape, assessing business models and unit economics
- Lead the due diligence of hardware and software related deals and close investments in target companies consistent with our investment thesis
- Directly manage a portfolio of investments, and assist in overall portfolio management
- Leverage own network to support our founders securing additional funding
- Preparation of decision templates and documentation
- Contribute to further developing Alpine Space Ventures' brand and community of founders, investors and other partners in the NewSpace ecosystem
- Attend startup and industry events and represent Alpine Space Ventures

The right candidate

- Has worked 7+ years in Venture Capital with a track record that shows the ability to source, transact and successfully support early-stage startups in strategic, operational and/or organizational planning, decision making and implementation
- Shows a genuine passion for technology and startups and has an entrepreneurial mindset and the desire to learn. Space industry background or knowledge is preferred but not a prerequisite
- Learns quickly and has strong analytical skills. While being a specialized fund, our deal pipeline is highly diversified ranging from phased array antennas to collision avoidance software and geospatial data for agriculture. You must have the ability to understand or bring yourself up to speed on new technologies and business models quickly.
- Is a self-starter and prioritizes multiple parallel projects and deadlines: we have cultivated a strong team culture but you need to be capable of organizing your daily work and reach targets without a micro-manager on your side
- Leverages own network of VCs and LPs to engage co-investors for ASV's portfolio
- Communicates and networks naturally: You need to have the social skills to naturally win the other's attention and interest, and cultivate durable relationships. At the same time, we strongly welcome well-defended opinions which are the basis for a good investment debate
- Is ambitious yet humble and shares our values: We are all eager to succeed and have a strong drive and willing to take a leadership role in driving initiatives but we want to do so together so we look for a team player who is easy to work with
- Based in Munich, Germany, but available to travel
- Fluent in English and German (preferred)

What we offer

- A unique opportunity to join a team that has built the world's most successful NewSpace company SpaceX and that has developed an outstanding track record in backing and successfully growing NewSpace startups
- A top-notch industry network and high industry expertise to learn from
- An independent and autonomous work environment with a clear and transparent communication and flat hierarchies
- Competitive compensation

If you believe you're the right fit, please send your resume to takeoff@alpinespace.vc